



**XV INTERNATIONAL  
TRANSPORT CORRIDORS FORUM**

**Please note, the format of the forum is "hybrid", which gives participants two options: physical or online participation.** Two venues for physical participation (optional):

- 1) Moscow, Analytical Center under the Government of the Russian Federation (Academician Sakharov Avenue, 12)
- 2) St. Petersburg, ExpoForum Exhibition Center (Petersburg highway, 64/1)

\*The link to join the online conference by Zoom will be provided.

**AGENDA**

**September 14, 2020**

Moscow, Analytical Center under the Government of the Russian Federation  
St. Petersburg, ExpoForum Exhibition Center  
Online Sessions

**STRATEGIES & INVESTMENTS**

**9.00-9.30 Registration for Plenary Session**

**9.00-18.00 Registration of Forum participants**

**9.30-19.00 The XV International Forum on Transport Corridors TRANSTEC**

**9.30 – 9.45 The Opening Ceremony. Welcoming Speeches.**

- Alexey Lvov, Deputy Chairman of the Transport Committee of the Government of St. Petersburg (ICEC "ExpoForum", St. Petersburg)
- Roman Alexandrov, Director of the Department of International Cooperation, Ministry of Transport of the Russian Federation (Exhibition Center "ExpoForum", St. Petersburg)
- Sergey Voronkov, General Director of LLC "ExpoForum-International"

**9.45-11.30 Plenary Discussion.**

**Transport And Transit Potential Of Russia.**

**From regional transport infrastructure development programs to export transport services**

*Due to its unstable economy and a sharp decline in budget revenues from oil and gas exports, Russia faces the challenge of finding reserves to compensate for lost income. Approved by the Russian Government "Strategy development of services exports until 2025" gives priority to trade growth in international transit services. Development of a network of transport corridors creates favourable opportunities for Russia to implement transit and export potentials of the country. What steps should be taken to save and enhance the status of a transit power and to remain away from outsiders of the world market transport services?*

**Topics to discuss:**

- Actual issues of development and increasing the efficiency of using multimodal international transport corridors passing through the territory of the Russian Federation
- How to connect Europe to China? What is the strategy of Russia to create conditions for the reorientation of part of transit cargo flows from transoceanic routes to land routes passing through the territory of the Russian Federation. Development of a coherent railway infrastructure of international transport corridors.

Marina Titova, Program Director

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## XV INTERNATIONAL TRANSPORT CORRIDORS FORUM

- What is the chance for international transport corridor “Europe-Western China” to become a driver of regional development?
- Prospects for the development of border crossings
- The future of the NSR (the Northern Sea Route) as a transit corridor
- What are the risks and threats associated with international trade facing Russia today?
- What conditions do domestic transport operators need to increase their competitiveness and access to international markets?

### Moderator:

- **Alexander Kirichenko, Director, Institute of International Transport Management**

### Speakers:

- **Roman Alexandrov, Director of the Department of International Cooperation, Ministry of Transport of the Russian Federation** (ICEC "Expoforum", St. Petersburg)
- **Gennady Bessonov, General Secretary, International Coordinating Council for Trans-Siberian Transportation** (*Analytical Center under the Government of the Russian Federation, Moscow*)
- **Golovanov Roman Alekseevich, Chairman of the Investment Committee of St. Petersburg** (ICEC "Expoforum", St. Petersburg)
- **Vladimir Kosoy, President of LLC "CEI"** (*Analytical Center under the Government of the Russian Federation, Moscow*)
- **Alevtina Kirillova, Project Manager for the Development of Export Logistics, JSC Russian Export Center, Doctor of Technical Sciences, Professor of the Russian University of Transport (MIIT)** (*Analytical Center under the Government of the Russian Federation, Moscow*)
- **Svetlana Vorontsova, First Vice President, Transport Integration Group of Companies** (ICEC "Expoforum", St. Petersburg)

### 11.30-11.45 Coffee Break

### 11.45-13.45 Continuation of the Plenary Discussion.

#### ITC "North-South" and the NSR: International Cooperation

### Moderator:

- **Pavel Polyakov, Chairman of the Committee on Commercial and Legal Issues, Association of Commercial Sea Ports** (ICEC "Expoforum", St. Petersburg)

### Speakers:

- **Mirco Nowak, Chairman, German National Association of Logistics (BVL) in Russia** (*Live from Germany*)
- **Shankar Shinde, Chairman-elect, Federation of Freight Forwarders Associations of India** (*Live from India*)
- **Zhiganshin, Trade Representative, Embassy of the Russian Federation in Iran** (*Live from Iran*)
- **Abazar Barari, International Consultant, Iranian Transport and Logistics Federation (TLFI)** (*Live from Iran*)
- **Jafar Jamili, Deputy Director General of the Department of Transit and International Transport, Ministry of Road and Urban Development of Iran** (*Live from Iran*)
- **Vladimir Remyga, President of the Eurasian Center for High Technologies, Academician of the Russian Academy of Natural Sciences, an expert in the field of business cooperation with the SCO and BRICS countries** (*Analytical Center under the Government of the Russian Federation, Moscow*)

### 12.00- 14.00 Expert Session (Parallel)- Private Event

Location: (Analytical Center under the Government of the Russian Federation, Moscow), VIP-hall

#### Complex infrastructure megaprojects as a national development priority of the country.

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*With the aggravation of global processes, falling revenues to the country's budget, growing interregional disproportions, social and demographic problems, raises the challenge of clarifying the development priorities of the state, transition to long-term, comprehensive strategic planning of its socio-economic development. Complex infrastructural (transport and logistics, energy, information and communication) Megaprojects, implemented on the basis of long-term strategic planning and programming, linked to scientific and technological support and carried out according to a single plan, tasks and time with broad international participation and taking into account the interests of private business - can become a driver of economic growth, strengthening mutually beneficial international relations and solving a number of problems. They will help to become the basic platform for the strategy of the state development & its transition to institutional economic reforms to a new technological order.*

**Topics to discuss:**

- Complex infrastructural Megaproject "United Eurasia: Trans - Eurasian space RAZVITIE" - as a priority of the country's national development;
- Transition to long-term strategic forecasting, planning, programming of socio-economic, scientific and technological development of the state - the way to solve the current problems;
- Financial and economic issues of the implementation of complex infrastructure Megaprojects, problems, solutions;
- Comprehensive Infrastructure Megaprojects and ways to eliminate interregional imbalances, address social and demographic issues, strengthen mutually beneficial international relations;
- Scientific and technological support for the implementation of complex infrastructure projects as a natural way to a new technological order;
- Global trends in the development of railway transport, its impact on the development of society, the country, interaction with the digital economy;
- Pilot projects within the framework of the integrated infrastructure Megaproject;
- Environmental problems, climate change issues, their consideration during the implementation of complex infrastructure Megaprojects

**Moderator:**

- **Vladimir Litvintsev, Academic Secretary of the Interdepartmental Coordination Council of the Russian Academy of Sciences, coordinator of the Megaproject "United Eurasia: Trans-Eurasian Space RAZVITIE", Plenipotentiary Representative of the Russian Academy of Sciences in JSC "Russian Railways"**

**Speakers:**

- **Alexander Sergeev, President of the Russian Academy of Sciences, Academician, Head of the United Eurasia Megaproject** **Viktor Sadovnichy, Rector of Moscow State University M.V. Lomonosov, Academician, Head of the United Eurasia Megaproject**
- **Victor Sadovnichy, Rector of Moscow State University M.V. Lomonosov, Academician, Head of the United Eurasia Megaproject**
- **Alexey Kubrin, Deputy State Secretary of the Union State of Russia and Belarus**
- **Gennadiy Osipov, Academician of the Russian Academy of Sciences**
- **Alexander Nekipelov, Director of the Moscow School of Economics at Moscow State University M.V. Lomonosov, academician**
- **Nikolai Makhutov, Corresponding Member RAS, Chairman of the working group on risk analysis of security problems under the President of RAS**
- **Alexey Maslov, Director of the Institute of the Far East of the Russian Academy of Sciences, Doctor of Historical Sciences, Professor**

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- Vladimir Remyga, President of the Eurasian Center for High Technologies, Doctor of Economics, Academician of the Russian Academy of Natural Sciences
- Peng Mingkuan, General Representative, CRCC Corporation
- Alexander Misharin, Chairman of the Board of Directors of the holding "Sinara - Transport Machines"
- Ivan Starikov, Director of the All-Russian Research Institute "Ecology" of the Ministry of Natural Resources of the Government of the Russian Federation
- Alexander Burkov, Governor of the Omsk Region (pending status)
- Sergey Ryazantsev, Director of ISPI FCTIS RAS, Corresponding Member
- Andrey Yelonyshv, General Director, Digital Technologies LLC
- Evgeny Moshnov, General Director of Masterconcept
- Member of JSC "Russian Railways" (pending)
- Member of Eurasian Economic Commission (pending)

**13.45- 14.30 Break**

**14.30-16.00 Expert Session**

**Financing Infrastructure Projects: How To Minimise The Harmful Effects Of The Crisis**

*The development of transport services exports and Russia's integration into the system of international transport corridors are closely linked to the development of transport infrastructure and target achievement of the "Comprehensive modernisation plan and expansion of the main infrastructure until 2024." Also, the government support of projects related to infrastructure stimulates economic development, creates jobs and increase the number of orders for the contracting businesses.*

**Topics to discuss:**

- Crisis: time of open opportunities and budget constraints. What will happen to investment projects of the comprehensive plan for infrastructure modernisation (CPMI), implemented under the public-private-partnerships (PPP)? Is it worth it to cut expenses?
- What projects will be a priority in the context of the budget deficit?
- What are the budget and investor risks?
- What "window of opportunity" is open for the regions in terms of lobbying for projects?
- How the adoption of the bill on the protection and promotion of investment will affect private investors?
- Are there any new opportunities and alternative mechanisms to attract non-state investments in federal and regional projects?
- What legal aspects should be considered when implementing projects in a pandemic? The problem of force majeure and default;

**Moderator:**

- Alevtina Kirillova, Project Manager for the Development of Export Logistics, JSC Russian Export Center, Doctor of Technical Sciences, Professor of the Russian University of Transport (MIIT)

**Speakers:**

- Tatyana Gorovaya, Head of the Department of Economics and Transport Development, Analytical Center for the Government of the Russian Federation  
*Problems in the implementation of KPMI (comprehensive plan for the modernization and expansion of the trunk infrastructure) in 2020. Priorities for further implementation*
- Yulia Zvorykina, Deputy Director, Vnesheconombank Institute  
*Green finance mechanisms for infrastructure development*
- Grigory Golyshev, Head of the Division at Department of Economic Sectors Development, Ministry of Economic Development of the Russian Federation.

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## XV INTERNATIONAL TRANSPORT CORRIDORS FORUM

*Attraction of off-budget investments in infrastructure projects within the framework of PPP. Improving the quality of decision-making on the launch of new projects with state support by assessing socio-economic effects*

- **Stanislav Kochev, Executive Director, RZD-Invest Investment Company**  
*Infrastructure investments - a driver of the post-crisis renaissance*
- **Anna Persiyantseva, Lawyer (Practice of Project Finance and Public-Private Partnership) at Capital Legal Services**
- **Mikhail Ermilov, Partner of the Engineering Practice, NEO Center**  
*What projects will be a priority in the face of budget deficits?*

### 16.00-16.15 Coffee Break

### 16.15- 17.15 Round Table

#### **The Formation Of The Core Network Of Nodal Multimodal Transport Logistics Centre (TLC). Investment Opportunities**

#### **Round Table Partner LCC Eurocara-Plus**

*According to the approved comprehensive plan for modernisation and expansion of the trunk infrastructure (CPMI), the total capacity introduced in operation of multimodal transport and logistics centres (subject to synchronisation of plans of various departments and organisations for network development existing centres) the number of serving the East-West transport corridors and North-South, should be at least 51.6 million tons by 2024. In Russia, there should be a supporting framework of 10 TLC, the infrastructure of which will be built at the expense of private investors, including using public-private mechanisms of partnerships.*

#### **Topics to discuss:**

- Implementation of the federal project "Transport and Logistics Centers"
- Issues of attracting off-budget investments in the construction of regional TLC. Regional experience in project implementation

#### **Moderator:**

- **Oleg Dunaev, Chairman of the Subcommittee on Transport and Logistics of the RUIE Committee on International Cooperation, Director of the Center for Strategic Development of Logistics**

#### **Speakers:**

- **Andrey Kryazhev, Deputy General Director, Federal State Budgetary Institution Scientific Center for Complex Transport Problems of the Ministry of Transport of the Russian Federation**
- **Alexander Goloviznin, Director for Analytics and Logistics, Morstroy technology Representatives of operating TLC**
- **Sergey Grishin, General Director, RZD Terminal**
- **Marina Epifantseva, Deputy Head, Investment Development Agency of the Republic of Tatarstan**
- **Rushan Kaumov, General Director, LLC Eurocara-Plus**
- **Stanislav Kochev, Executive Director, RZD-Invest Investment Company**

#### **Regional Investment Projects For The Development Of Transport Corridor Infrastructure Facilities.**

*Presentations dedicated to opportunities and investment projects of Russian regions on inclusion in the international transport corridors (ITC) system and the integration of regional transport logistics centres (TLC) in the system of trans-Eurasian transport corridors.*

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**17.45- 18.00 Break**

**18.00- 19.00 Pitch Session**

**Moderator:**

- **Sergey Kazachkov, Partner, Head of the Practice for Working with Transport Companies KPMG in Russia and the CIS**

**Speakers:**

- **Egor Mishcheryakov, Deputy Director, State Institution "Agency for Economic Development of the Leningrad Region"**
- **Oleg Skvortsov, Deputy General Director, Kaliningrad Region Development Corporation**
- **Pavel Maslennikov, SUCCI (South Ural CCI), Deputy Chairman of the Committee for Transport and Logistics**
- **Nadezhda Bulatova, member of the interdepartmental working group of the Ministry for Transport Development of the Republic of Buryatia**
- **Aleksey Alekseev, Director of the CCC ASMAP Ulan-Ude**

**September 15, 2020**

*St. Petersburg, ExpoForum Exhibition Center. Online Sessions.*

**PORTS & TECHNOLOGIES**

**V International Forum.**

**Port Infrastructure Of Russia: New Construction, Reconstruction, Modernization**

**10.00 – 11.30 Session 1.**

**Development of Russian seaports and relevant issues of the state port industry regulation seaport**

**Topics to discuss:**

- **Strategic objectives of the port sector. The action plan on port development activities infrastructure included in the comprehensive plan for modernisation and expansion of the trunk infrastructure for the period until 2024. Overview of new construction projects**
- **Legislative support for attracting investment in the port industry: how to motivate investors**
- **Interdepartmental interaction in issues relating to structuring and synchronisation of projects**
- **Investment opportunities for the development of port infrastructure of the NSR, North-West, Caspian, Far-eastern and Azov-Black Sea basins**

**Moderator:**

- **Vladimir Kosoy, President, Center for Infrastructure Economics**

**Speakers:**

*Marina Titova, Program Director*

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- **Zakhary Dzhioev, Deputy Head, Federal Agency for Maritime and River Transport**
- **Fedorova Viktoria, General Director, Ust-Luga Company**
- **Sergey Zavyalov, Deputy General Director, Sakhalin Region Development Corporation**
- **Development of the multifunctional seaport "Logistic Technopark" Korsakov Port "**
- **Sergey Semenov, Development Director, Morstroy technology**  
*Regional features of the development of ports in Russia*
- **Sergey Milushkin, Special Economic Zone "Lotos"**  
*Creation of a seaport SEZ and construction of a modern port infrastructure in the Astrakhan region in order to increase cargo transportation along the ITC "North-South" across the Caspian Sea*
- **Mirko Novak, Chairman, German National Association of Logistics (BVL) in Russia**  
*Economic feasibility of implementing the project to create a special port economic zone in the Caspian*

**11.30– 11.45 Coffee Break**

**11.45- 13.00 Session 1 (Continuation)**

- **Yuri Chizhkov, International Academy of Transport**  
*Overview of port and terminal infrastructure in the Arctic zone of the Russian Federation*
- **Mikhail N. Grigoriev, Director / Leading Researcher, Gekon / IMEMO RAN. Development of port infrastructure to provide logistics schemes for the export of mineral raw materials from the water area of the Northern Sea Route**
- **Andrey Fisenko, Professor of the Department of Economics and Management of Marine Transport, Moscow State University adm. G.I. Nevelskoy, Vladivostok**  
*State and current trends in the spatial development of the ports of the Far East: economics, logistics, training*
- **Stepanov Andrey Lvovich, Professor of the Department of Transport Systems Management, GUMRF named after Ak. Makarova**  
*Role of ports in a non-resource economy*
- **Alexey Zamkovoy, Deputy General Director, Institute for Transport Economics and Development**  
*Infrastructure Development of the Eastern range*
- **Ivan Grigorovich, General Director, IC "RZD Invest"**  
*How to put together a kaleidoscope of interests in a port project*

**13.00- 13.15 Coffee Break**

**13.15-14.30 Session 2**

**Legal issues of the peculiarities of the development of public-private partnerships in the development of the port industry**

**Moderator:**

- **Pavel Polyakov, Chairman of the Committee on Commercial and Legal Issues, Association of Commercial Sea Ports**

**Speakers:**

- **Andrey Boldorev, Head of Investment and Strategic Development Department, FSUE "Rosmorport"**
- **Stanislav Kochev, Executive Director, RZD-Invest Investment Company**  
*Mutually beneficial development of port infrastructure.*
- **Egor Mishcheryakov, Deputy Director, State Institution "Agency for Economic Development of the Leningrad Region"**  
*Application of the Law on the Protection of Incentives and Investment to Port Projects*
- **Dmitry Fedorov, Director of the Infrastructure Block, InfraVEB JSC**

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*Traditional and promising instruments for structuring investment projects for the development of port infrastructure in the Russian Federation*

- **Igor Stepanov, Managing Partner, GRATA International Law Office (international consultants) Rostov-on-Don**

*On the issue of the need for environmental expertise when transshipment of goods in seaports*

**14.30 – 15.00 Coffee Break**

**15.00- 17.00** Session 3.

**Global trends in port business management**

**Moderator:**

- **Pavel Polyakov, Chairman of the Committee on Commercial and Legal Issues, Association of Commercial Sea Ports**

**Speakers:**

- **Alexey Shukletsov, Executive Director, Port "Bronka"**  
*Evolution of port services from TOC to artificial intelligence*
- **Ruslan Davydov, First Deputy Head, FCS of Russia**  
*On the development of digitalization and software products of the Federal Customs Service of Russia at sea checkpoints*
- **Anton Zamkov, Director of the Association "Digital Transport and Logistics", General Director of "RT-Invest Transport Systems"**
- **Sergey Kiselev, Technical Director, Center for Development of Digital Platforms**
- **Dr. Sanjay Kuttan, Executive Director, Singapore Maritime Institute (Live from Singapore)**  
*Innovation as a Key Transformation Tool in Maritime Singapore, R&D Roadmap*
- **Dr. Peter de Langen, Owner and Principal Ports and Logistics Consultant, Ports & Logistics Advisory**  
*The transition of the port business ecosystem*
- **Kris Kosmala, Partner, CLICK & CONNECT**  
*Your next harbor master is a machine. How some ports and terminals borrowed ideas well from Industry 4.0*
- **Hans Rook, Chairman, IPCSA (International Port Societies Association)**  
*Discover the benefits of the Port Community System (PCS) for ports in Russia*
- **Natalia Kapkaeva, Head of the Representative Office of the Port of Hamburg Association Marketing E.V. (Germany) in the Russian Federation**  
*Smart Port Hamburg*
- **Dmitry Cheltsov, Chairman of the AEB Committee on Transport and Customs, Member of the Presidium of the EKS FCS RF**

**September 15, 2020 (Parallel Session)**

*Venue: St. Petersburg, ExpoForum Exhibition Center. Online Session*

**14.00-17.30** VII Conference

**EQUIPMENT & TECHNOLOGIES FOR PORTS AND CARGO TERMINALS**

**Moderators:**

- **Andrey Stepanov, Professor of the Department of Transport Systems Management, Admiral Makarov State University of Maritime and Inland Shipping**
- **Yuriy Yezhov, Head of the Department of Operation Technology and Port Automation, Admiral Makarov State University of Maritime and Inland Shipping**

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**XV INTERNATIONAL  
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14.00 – 15:45 Session 1

**Speakers:**

- **Tarasov Dmitry, Chairman of the Committee on Ecology and Environmental Protection, Association of Commercial Sea Ports**  
*Priority directions of work of the Association of Commercial Seaports on technology, mechanization and environmental protection*
- **Igor Zub, Professor of the Department of PTM, Admiral Makarov State University of Maritime and Inland Shipping**  
*Organization of technical operation of port equipment as the basis for sustainable port operation*
- **Yuriy Ezhov, Head of the Department of Operation Technology and Port Automation, Admiral Makarov State University of Maritime and Inland Shipping**  
*Who does the port need: a bachelor or a specialist?*
- **Alexander Saushev, Head of Department of Electrical Equipment, Professor, Admiral Makarov State University of Maritime and Inland Shipping**  
*Prospects for personnel training and new technologies in the field of electrical equipment for port equipment*
- **Nikita Karavaev, Sales Manager**  
*Application of NORD drive systems in port logistics*
- **Evgeny Rekling, Head of Transport Logistics, SICK Sensor intelligence**  
*Advanced collision protection equipment in seaports*
- **Mikhail Mishchenko, General Director, Franz Ruberg Russland**  
*Sea, river and rail grain terminals. The best practices in Germany*

15.45 – 16.00. Coffee Break

16.00- 17.45 Session 2

**Speakers:**

- **Oleg Verbilo, Head of Container Transportation Department, Universal Forwarder, UCL Holding**  
*Linearity of supply chain transport*
- **Alexander, Plaksin, Head of Container Transportation Department, First Freight Company**  
*Multimodal development of coal cargo flows*
- **Denis Sergeev, Project Manager, NPO Akonit**  
*Organization of port and storage facilities using conveyor transport, depending on the volume of transshipment*
- **Nikolay Kuptsov, Head of Planning and Investments**  
*Design office "Polar Lights", LLC "Gazpromneft STC". Assessment of the throughput of the sea cargo front (MGF) of coal export terminals using conveyor mechanization*
- **Denis Strelnikov, Leading IT Engineer, Institute for Advanced Studies, State Medical University named after adm. F.F. Ushakova**  
*Prospects for creating a control system for a universal cargo terminal*
- **Alexey Timofeev, General Director, Global Logistics**  
*New technologies are the engine of containerization. (How to find a million TEUs of extra volume?)*
- **Andrey Stepanov, Professor of the Department of Transport Systems Management, Admiral Makarov State University of Maritime and Inland Shipping**  
*Experience in environmental management of water transport*
- **Vladimir Tsvetkov, Rector, "St. Petersburg Institute of Nature Management, Industrial Safety and Environmental Protection"**  
*Ways to prevent and eliminate oil spills in ports*

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september 14 - 16  
**TRANSTEC** 2020

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September 16, 2020



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Moscow,  
Analytical Center  
the Government of  
Russian  
(12, Academician  
Sakharov Avenue,



under  
the

Small

Conference Hall)  
Online Sessions

## V EURO ASIAN CONFERENCE ON LOGISTICS

### LOGISTICS & NETWORK INTERACTION

Co-Organizers: International Cooperation Committee, Subcommittee on Transport and Logistics

### AGENDA

**The purpose of the conference** is to develop proposals for increasing the level of profitability of customers of transport and logistics companies on the basis of intersectoral networking technologies.

#### Conference Moderator:

- **Oleg Dunaev, Chairman of the Subcommittee on Transport and Logistics of the RSPP Committee on International Relations, Director of the Center for Strategic Development of Logistics**

10.00 - 11.00 Plenary Session

**Intersectoral industrial connectivity in the East-West, North-South, and Northern Sea Route corridors**

Plenary Report: "**Problems of Transport Infrastructure Development in the Context of Ensuring Economic Connectivity in the East of Russia**"

- **Valery Kryukov, Academician of the Russian Academy of Sciences, Director of the Institute of Economics and Organization of Industrial Production of the Siberian Branch of the Russian Academy of Sciences**
- **Alexander Karpik, Rector of the Siberian State University of Geosystems and Technologies, Professor, Doctor of Technical Sciences**

#### Discussion Participants:

- **Andrey Klepach, Chief Economist, State Development Corporation "VEB.RF", Head of the Department of Marina Titova, Program Director**  
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Macroeconomic Policy and Strategic Management, Lomonosov Moscow State University

- Fedor Pekhterev, Advisor to the First Deputy General Director, Russian Railways, Professor, Doctor of Economics
- Aleksey Nekrasov, Chairman of the Logistics Committee of the Airport Association of Civil Aviation, Doctor of Economics, Professor of the Management Department of MADI, laureate of the RF Government Prize in Science and Technology
- Roman Alexandrov, Director of the Department of International Cooperation, Ministry of Transport of the Russian Federation
- Yulia Zvorykina, Professor, Doctor of Economics, Member of the Public Council of the Ministry for the Development of the Far East and the Arctic

**11.00-11.20 Coffee Break**

**11.20 - 13.00** Session 1.

**Supply Chain Management in Transport Corridors: Technologies and Network Effect**

**Issues for discussion:**

- Strategies and business processes to increase the profitability of customers of transport and logistics companies in industry markets
- Change management: mobility and technology in value chain management
- Cargo delivery technologies for ensuring economies of scale are in demand, or networking with customers

**Moderator:**

- Maria Mikhailenko, Partner, Managing Partner, Roland Berger, Moscow

**Discussion participants:**

- Irina, Agarkova, Head of the Logistics Branch, Sibur
- Ivan Grigorovich, General Director, IC "RZD Invest"
- Oleg Dunaev, Chairman of the Subcommittee on Transport and Logistics of the RSPP Committee on International Cooperation, Director of the Center for Strategic Development of Logistics
- Denis Ilatovskiy, Deputy General Director for Logistics, SUEK
- Sergey V. Kaletin, General Director of SG-Trans
- Vsevolod Kovshov, Director of URALCHEM-TRANS LLC
- Fedor Pekhterev, Advisor to the First Deputy General Director of JSC Russian Railways, Professor, Doctor of Economics
- Anatoly Tokarev, Deputy General Director for Commercial Operations, Eurosis SPb-Transport Systems
- Vladimir Khotimskiy, Deputy Head, Marketing and Strategic Development Department, Moscow Representative Office of FGK JSC

**13.00- 13.20 Coffee Break**

**13.20-15.00.** Session 2.

**Transport and logistics companies interaction on the international routes of connectivity between Russia, Europe and the Silk Road Economic Belt**

**Issues to discuss:**

- Strategies and business processes to increase the profitability of the clients of transport and logistics companies in the container shipping market

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**XV INTERNATIONAL  
TRANSPORT CORRIDORS FORUM**

- Networking on international routes of connectivity Asia – Europe
- Infrastructure alliance as an instrument of connectivity of industrial clusters and agglomerations in Asia - Europe

**Moderator:**

- **Uwe Leishner, General Director of DB Cargo Russia LLC, Senior Vice President for Business Development in Eurasia, DB Cargo AG**

**Speakers:**

- **Aleksander Baskakov, Director, Rail Cargo Logistics - RUS**
- **Alexey Grom, General Director, Chairman of the Board of JSC "United Transport and Logistics Company - Eurasian Railroad Alliance" (UTLC ERA)**
- **Dmitry Murev, General Director of Russian Railways Logistics JSC**
- **Boris Pankov, General Director of OMNICOMM**
- **Maksim Sakharov, Chairman of the Board, President at FESCO**
- **Evgeniy Shakalida, General Director at TRASCO**

**15.00-15.20 Coffee Break**

**15.20-17.00 Session 3.**

**Management, digital transformation of transport and logistics business on the international transport corridors of Asia – Europe**

**Issues to discuss:**

- Digital technologies and new sources of competitive advantages of companies in supply chain management
- Training and retraining of management personnel in the field of logistics for the mobility of companies in cross-industry markets
- Areas of increasing the level of profitability of clients based on the digital transformation of the business of transport and logistics companies

**Moderator:**

- **Larisa Lapidus, Director of the Center for Socio-Economic Innovations, Faculty of Economics at Moscow State University Lomonosov, Doctor of Economics, Professor**

**Speakers:**

- **Thomas Bagge, CEO and Statutory Director, Digital Container Shipping Association – DCSA**
- **Alexey Kireev, Deputy Director of the Department - Head of the Department of Digital Transport Logistics and Intelligent Transport Systems of the Department of Digital Transformation, Ministry of Transport of the Russian Federation**
- **Alexander Boreiko, General Director, Intelligent Transport Technologies**
- **Mirlan Omuraliev, Assistant to the Chairman of the Board, Eurasian Economic Commission**
- **Inessa Yakovleva, Deputy Head of the Department of Informatization, Russian Railways**
- **Aljosja Beijer, Director of BlockLab (subsidiary of the Port of Rotterdam)**
- **Ivan Kalinin, St. Petersburg University of Civil Aviation, Candidate of Economic Sciences, Associate Professor of the Department of Management**
- **Wolfgang Lehmacher, member of Logistikweisen (think tank under the patronage of the German Federal Ministry BMVI) and the global expert network of the World Economic Forum**
- **Alexey Nekrasov, Chairman of the Logistics Committee at the Association "Airport" GA, Doctor of Economics, Professor of the Department of Management, MADI, Laureate of the RF Government Prize in Science and Technology**

*Marina Titova, Program Director*

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september 14 - 16  
**TRANSTEC** 2020

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